MONTHLY FACT SHEET for MAY, 2006

IOWA DEPARTMENT OF ECONOMIC DEVELOPMENT

BUSINESS FINANCE AWARDS - ALL PROGRAMS

Data cumulative since July 1, 2003

388 Number of Projects

26,193 Number of Jobs

Average Salary

\$19.09 - Hourly

\$39,707 - Annual

\$130,013,730 Cash amount awarded (i.e., not including tax credits)

Size of firm (total company employment)

62.4% - Percent small (under 100 employees)

17.0% - Percent medium-sized (100-500 employees)

20.6% - Percent large (over 500 employees)

Business expansions, recruitment and startups

57.2% - Percent expansion of existing businesses in Iowa

7.0% - Percent businesses recruited to lowa

35.8% - Percent start-up businesses

Business location by size of city

51.0% - Percent located in cities under 10,000 49.0% - Percent located in cities 10,000 or larger

83 Number of Counties with one or more projects

148 Number of Projects funded from Iowa Values Fund

Projected increase in taxes received over ten years

\$1,306,730,644

\$674,915,298

State governmentLocal governments

\$1,981,645,942

- Total for state and local governments

Estimated value of incentives offered*

\$504,829,950

- State government

\$222,343,814

- Local governments

\$727,173,764

- Total for state and local governments

2.22 to 1 Ratio of Total State Taxes to Total State Incentives**

BUSINESS DEVELOPMENT PROSPECTS - Total current prospects and leads

79 International

405 Domestic

484 TOTAL

VISION IOWA awards since inception of program in April, 2001

13

Number of projects

\$226,550,000

Amount awarded

\$2 Billion

Amount leveraged

* Estimated cost of loans, forgivable loans/grants, tax credits, etc.

** Calculated using present values of future taxes/incentives